NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 **QUICK REFERENCE**

| Mark Your Calendar! | | | | |
|--------------------------------|---|---|--|--|
| Wednesday, July 10 | FIRST DAY ADVANCE WAREHOUSE RECEIVING | | | |
| | The advance warehou | use will start accepting freight on this date. M-F 8:00am – 4:00pm. | | |
| Wednesday, July 17 | ADVANCE ORDER DIS | COUNT DEADLINE | | |
| | Forms must be receive | ed by Viper with Full Payment. This is also the deadline for | | |
| | cancellations. No refu | nds or discounts are provided after this date. | | |
| Wednesday, July 24 | LATE TO WAREHOUSE | | | |
| | Advance Warehouse r | must receive your freight by EOD on 07/24/19 to avoid late | | |
| | charges. | | | |
| Monday, July 29 | LAST DAY OF ADVANC | CE WAREHOUSE RECEIVING | | |
| | · · | rehouse will accept exhibit material. (You will be charged a late fee e in your booth at the start of exhibitor move-in!) | | |
| Wednesday July 31 8am – 1pm | SHOW SITE DELIVERIES – ONLY PERMITTED THIS DATE & TIME | | | |
| | ALL show site shipments are to be delivered this day only. Shipments sent before these | | | |
| | dates are at risk of being refused, or charges by the Fairmont hotel and Viper may apply. | | | |
| Your Show Outline | | | | |
| Exhibitor Move-In/Installation | Wednesday, July 31 | 8:00 am – 1:00 pm | | |
| Exhibit Hours | Wednesday, July 31 | 2:30 pm – 5:00 pm | | |
| | Thursday, August 1 | 2:00 pm – 4:0 <mark>0</mark> pm | | |
| | | | | |

| MATERIAL HANDLING RATES | ADVANCE WAREHOUSE | SHOW SITE FACILITY | OUTBOUND INFO |
|---|---------------------|--------------------------|---|
| ADVANCED (2 CWT MIN) | | | Viper Transportation is the |
| \$318.40 Common Carrier* | NAC c/o | NAC c/o Fairmont Chicago | Official Carrier for this show. All |
| \$378.10 Specialized Carrier* | Viper Tradeshow | (Imperial Ballroom) c/o | other carriers must check in no later than 10:30 am on 8/2 to |
| | Services | Viper Tradeshow Services | avoid force, as well as exhibitors |
| SHOWSITE (2 CWT MIN) | 2575 Northwest Pkwy | 200 North Columbus Dr. | must start dismantle by 9:00 am |
| \$378.10 Common Carrier* \$437.80 Specialized Carrier* | Elgin, IL 60124 | Chicago, Illinois 60601 | on 8/2 in order to avoid forced labor. If you use Fed Ex or UPS |
| 7437.00 Specialized Carrier | | | we suggest you stay with your |
| *Per CWT | | | shipment until they arrive. |

Exhibitor Force Time 10:30 am ALL CARRIERS MUST BE CHECKED IN NO LATER THAN 10:30 am on 8/2 @ Fairmont (Imperial Ballroom)

4:30 pm - 8:30 pm (No outbound shipping permitted August 1)

8:00 am - 1:00 pm (All outbound shipping on August 2)

Be sure to include Company Name and Booth Number on your freight.

Move-Out/Teardown

Move-Out Continues

Items That Come Standard In Your Booth For This Show Are:

Thursday, August 1

Friday, August 2

8' x 10' Exhibit Spaces in a carpeted hall. Each booth comes with 8' Blue/White back drape, 3'Blue side drape, (1) 6' ft Red skirted table, (2) side chairs, (1) wastebasket and one (1) black and white 6" x 24" ID sign.

**To purchase additional rental items/ services, please visit <u>www.vipertradeshowstore.com</u> // Show Code: 1907003

Order Online @ www.vipertradeshowstore.com with show code: 1907003

Viper Show Coordinator: Debra Turner | p: 847.426.3100 | f: 847.426.3111 | dturner@vipertradeshow.com

Show Management Contact: Brenda J. Hamill | p: 303.912.0711 | bhamill@naconline.org

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 **TERMS AND DEFINITIONS**:

IN ORDER TO RECEIVE A DISCOUNT:

Payment must accompany your advance order and be received prior to the early deadline date and with completed Payment Authorization Form. All payments to be in US currency.

OUTSTANDING PAYMENTS:

Viper Tradeshow Services requires payment for all services upon presentation of an invoice statement at the exhibit site.

It is the responsibility of the Exhibitor to advise the Viper Tradeshow Services Service Center representative of any problems with any orders before the start of the show. No credits will be issued after the exhibition closing.

Government Agencies please note: If your firm or agency requires a purchase order be issued for any services rendered such purchase order must accompany the order forms.

All materials and equipment are on a rental basis, except where specifically identified as a sale, and remain the property of Viper Tradeshow Services.

Exhibitors with a history of delinquent payments and/or open balances will be required to settle their past due accounts and forward an advance deposit to cover the estimated costs of service and, if such deposit is not sufficient, will be required to settle their accounts prior to the close of the exhibition. Viper Tradeshow Services reserves the right to hold any exhibitor freight who has unpaid material handling fees. Such fees must be paid prior to the release of freight onsite.

Viper Tradeshow Services will accept payment by cash, company check, or Method of Payment for Visa, MasterCard or American Express. Viper Tradeshow Services reserves the right to check the credit available on any card presented. If the exhibitor fails to pay their invoice prior to the close of the show, the charges will automatically be applied to the credit card on file.

International Exhibitors will be required to settle their accounts in full prior to the close of the exhibition. Payments must be made in US Funds or by credit card, cash, check, or bank wire transfer, when previously arranged by Viper Tradeshow Services.

Tax Exemption Status: If you are exempt from payment of sales tax, we require you to forward an exemption certificate for the state in which the services are to be used. Resale certificates are not valid unless you are rebilling these charges to your customers. Payment for all labor, equipment and services, whether ordered by the exhibitor, display builder, non-official contractor or other parties, shall be the responsibility of the exhibitor at the event.

Insurance: Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can usually be done by "riders" to existing policies.

Material Handling Form (MHA) aka Bill of Lading (BOL): Your bill of lading must be turned in no later than the force times listed on the Quick Reference page. Each exhibitor is responsible for turning in a Bill of Lading to the Exhibitor Service desk after dismantling and completion of packing and labeling all boxes, crates, etc. The Bill of Lading is the official "permission" of the exhibitor allowing removal of freight from the booth to the carrier of choice (personal vehicle, truck, van line, airfreight, etc.) Any unconsigned shipment left in the exhibit hall after dismantling hours will be shipped via the Official Show Carrier, Viper Transportation, at the expense of the exhibitor! Your bill of lading must be turned in no later than the force times listed on the Show-At-A-Glance Page

Small Package Shipments: Includes cartons received without documentation and delivered to the booth without guarantee of piece count and documentation, including but not limited to FedEx, UPS, Airborne, and DHL.

"Hand Carry": The ability for an exhibitor to "hand carry" ONE ITEM onto the exhibit hall without the use of wheels, including but not limited to, luggage carts, four wheel or two wheel dollies, baggage carts. The Exhibitor is permitted one item / one trip only.

Final Show Audit: Viper Tradeshow Services reserves the right to perform a Final Audit of this event for up to 120 days after the move out date of the event. (Also an end of the year review in December. If additional charges for any service, labor or equipment are found, it will be added to the Exhibitor's invoice and the credit card on file will be charged. A Final Audit Invoice with explanation of any additional charges will be sent to the Exhibitor. If Viper does not have payment information, the invoice sent to the Exhibitor will be due upon receipt.

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 | METHOD OF PAYMENT

| Exhibitor Information | | |
|--|------------------|-------------|
| Company Name: | Booth #: | Booth Size: |
| Street Address: | | |
| City: | | Zip: |
| | | |
| Contact: | | |
| Fax #:Email Address: | | |
| Show Site Contact: | Cell Phone: | |
| Ways to Order: | | |
| Online via Credit Card Login & Place Orders www.vipertradesh Email: dturner@vipertradeshow.com Fax: Send completed forms to 847.426.3111 Mail: Send completed forms to Viper Tradeshow Services – 2575 Viper Tradeshow Services Orders | | |
| • | <u> </u> | |
| Shipping (Viper Transportation): Material Handling Estimate: | \$ | |
| Floral/Booth Cleaning: | \$ | |
| Installation & Dismantle Labor: | \$ | |
| Standard Furniture & Accessories: | \$ | |
| Viper Custom Furnishings: | \$ | |
| | \$ | |
| Carpet & Padding: | ş ç | |
| Modular Rental Displays: | Ş | |
| **A receipt with actual totals will be emailed to contact on file. | \$ | |
| Method of Payment / Credit Card Charges* | | |
| *3.5% Convenience Fee will be applied For your convenience, we will use this authorization to charge your credit card acresult of weight adjustments or show site orders placed by your representative; in | · | • |
| Please circle appropriate credit card: MasterCard Vis | a American Expre | ss |
| Number: | | |
| Expiration Date: | CVV: _ | |
| Cardholder Signature: | | |
| Name Printed: | | |
| Address (if different from above): | | |
| Company Check # (Please note show name on check): | | |

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 VIPER TRANSPORTATION SHIPPING ORDER FORM

Viper offers door to door 5-7 day ground shipping from this show anywhere in the contiguous United States regardless of destination at a flat rate of \$2.75/lb. on shipments under 1,000 lbs. and \$2.25/lb. for shipments over 1,000 lbs. Dimensional weight may apply, and a **\$550.00 minimum** applies for each shipment (destination/or leg). Please call for pricing for Next Day, 2 Day or 3-4 Day Service. Canadian shipments are provided at a flat rate of \$3.75 for shipments 1,000 lbs. and \$3.25 for shipments over 1,000 lbs.; a \$650.00 minimum applies. Material Handling charges apply for all shipments.

| Inbound s | shipping to (circle one): | Advance Warehouse | Show Site | |
|---------------------------------|--|--|---------------------------------|--------------------------|
| Company Nar | me: | | | Booth #: |
| Street Addres | ss: | | | |
| City: | | | State: | Zip: |
| Contact: | | | Phone: | |
| Fax #: | E | mail Address: | | |
| Requested Pi | ckup Date & 4 Hour Pickup Window Ti | me: | | _ |
| 5-7 Ground S | ervice? (If other, please call & | arrange, and a different rate will apply) | | |
| Is this a reside | ence: YES NO | Do you have a dock: YES | NO | |
| Is this a Roun | d Trip shipment: YES No | (if address is different than above | please add address | below) |
| # of Pieces | Description of Package | Estimated Dims & Weight – INBOUND | Estimated Dims & W | /eight - OUTBOUND |
| | Crate (Wooden) Exhibit Materia | I | | |
| | Cardboard Carton | | | |
| | Fiber Case | | | |
| | Pallets | | | |
| | Carpets | | | |
| | Miscellaneous | | | |
| Outbound | Shipping: I only need ou | tbound shipping (if this option is selected, | l please add your shipping a | ddress below) |
| Carrage Na | - A | | | Darak III. |
| | | | | Booth #: |
| | | | | |
| | | | | |
| | | | | |
| | | mail Address: | | |
| - | ce & Payment | | | |
| per shipment o only suppleme | or \$0.50 per pound, whichever is greater. I a | accompanying itemized valuation, the maximu iccept responsibility for coverage for my produ puter equipment) protection (up to \$5,000.00) A/V or computer equipment* | cts during shipping, oth | nerwise, I am purchasing |
| Insurance Cos | st \$ (\$25/\$1000 value) [| Declared value \$ | | |
| I am <u>not</u> purc | chasing supplemental insurance prote | ction: | (please si | gn or initial) |
| does not cover computer equi | any AV equipment or other alike equipment | ng instructions in order to be covered by insurant. The Exhibitor holds all responsibility for such eptance of terms: | · | |



INBOUND SHIPPING / RECEIVING INFORMATION ALERT

National Association of Concessionaires
The Concession & Hospitality Expo
July 27- August 2, 2019
Fairmont Chicago Millennium Park

Due to the limited storage space and the shortened operational hours especially on Saturday and Sunday in the FedEx Office/
Business Center located in the Fairmont Hotel we are urging you to ship your tradeshow freight to the Advance warehouse of our General Contractor, Viper Tradeshow Services.

Viper Tradeshow Services information is listed within the contents and throughout the Exhibitor Services kit. If you need additional assistance, kindly contact **Viper Tradeshow Services** directly.

We have included this alert to help you avoid any challenges you might experience due to the lack of available space and or the FedEx location in the Fairmont being closed if and when you need to access or retrieve your freight.

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 ADVANCE WAREHOUSE SHIPPING LABELS

For your convenience labels are provided below for advance warehouse delivery. We encourage you to make copies and fill in your specific information and tape two labels on each piece of your freight.

| SHIPPER INF | ORMATION | |
|---------------------------|-----------------------------|----------------|
| FROM: | | |
| | | |
| | | |
| | | |
| DELIVEDY INCODMATION | dell'activity to the second | at the trans |
| DELIVERY INFORMATION * | deliver by July 24 to a | void late fees |
| TO (Exhibiting Co. Name): | | BOOTH #: |
| NAC c/o | | |
| Viper Tradeshow Services | | |
| 2575 Northwest Pkwy | | |
| Elgin, IL 60124 | DIECE. | 0.5 |
| | PIECE: | OF |
| | | |
| SHIPPER INF | ORMATION | |
| FROM: | | |
| PROIVI. | | |
| | | |
| | | |
| | | |
| DELIVERY INFORMATION * | deliver by July 24 to a | void late fees |
| TO (Exhibiting Co. Name): | | |
| NAC c/o | | |
| Viper Tradeshow Services | | |
| 2575 Northwest Pkwy | | |
| Elgin, IL 60124 | DIECE | OF |
| | FIECE. | OF |

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 SHOW SITE SHIPPING LABELS

For your convenience labels are provided below for show site delivery. We encourage you to make copies and fill in your specific information and tape one on each piece of your freight.

| SHIPPER INFORMA | ATION |
|---|--|
| FROM: | |
| | |
| | |
| | |
| DELIVERY INFORMATION *deliver of | on July 31 8am – 1pm <mark>ONLY</mark> |
| TO (Exhibiting Co. Name): | воотн #: |
| NAC c/o Fairmont Chicago (Imperial Ballroom) c/o Viper Tradeshow Services | |
| 200 North Columbus Dr. (Columbus Dr. & Water S | it. lower level – B2 Autolobby) |
| Chicago, Illinois 60601 | DIFCE: OF |
| | PIECE:OF |
| | |
| SHIPPER INFORMA | ATION |
| FROM: | |
| | |
| | |
| | |
| DELIVERY INFORMATION *deliver o | n July 31 8am – 1nm <mark>ONLY</mark> |
| | |
| TO (Exhibiting Co. Name): | BOOTH #: |
| NAC c/o Fairmont Chicago (Imperial Ballroom) | |
| c/o Viper Tradeshow Services | t lower lovel - R2 Autolohhy) |
| 200 North Columbus Dr. (Columbus Dr. & Water S Chicago, Illinois 60601 | i. lower level – bz Autolobby) |
| | PIECE:OF |

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 | MATERIAL HANDLING

| ADVANCE WAREHOUSE | SHOWSITE |
|--|--|
| NAC c/o Viper Tradeshow Services 2575 Northwest Pkwy Elgin, IL 60124 | NAC c/o Fairmont Chicago (Imperial Ballroom) c/o Viper Tradeshow Services 200 North Columbus Dr. Chicago, Illinois 60601 |

Rates for this show are on actual or dimensional weight, whichever is greater, for every hundred pounds (cwt or hundred-weight) rounded up.

A 200-pound minimum applies to every shipment, whether received at the Advance Warehouse or Show Site.

Rates below include receipt of your freight, delivery to the booth, storage and return of empty crates, and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/move-out times.

| Calculate your CWT (hundred weight) | | |
|---|---|------------------|
| Estimated Weight of Shipment: Pounds Divided by 100: | Pounds Your CWT (no less than 2) | |
| Advance Warehouse Deliveries | | |
| | | RATE PER CWT |
| Boxed, crated, or skidded shipment via common c | | \$318.40 per CWT |
| Boxed, crated, or skidded shipment via POV, or sp | | \$378.10 per CWT |
| Common carrier shipment received late, after 07/ | | \$378.10 per CWT |
| POV, specialized carrier, FedEx, UPS or USPS shipn | | \$437.80 per CWT |
| Loose/uncrated or shipment requiring special and | /or OT handling add 30% to published rate | |
| Estimated CWTx | (Rate listed above) = | Estimated Total |
| Show Site Deliveries | | |
| | | RATE PER CWT |
| Boxed, crated, or skidded shipment via common of | | \$378.10 per CWT |
| Boxed, crated, or skidded shipment via POV, or sp | | \$437.80 per CWT |
| Show Site shipments off-target (before or after) Ju | | |
| Loose/uncrated or shipment requiring special and | | 470.00 |
| Small Package shipments not exceeding 50 lbs per | snipment (not per box) | \$70.00 |
| Estimated CWTxx | (Rate listed above) = | Estimated Total |
| | | |
| | | |
| | | |
| | | |
| Exhibitor: | Boot | th #: |
| | | |

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 VTS MATERIAL HANDLING TERMS & CONDITIONS

Advance shipments will be accepted at the Viper Tradeshow Services warehouse and allowed up to 21 days free storage if delivered by the advance deadline receiving date listed below, and includes delivering freight direct to the exhibitor's booth storage of empties during the show, delivery of empties at the end of the show to an exhibitor's booth, and turning in Bill of Lading to the service desk and loading of materials onto outbound transportation carrier. Show Site shipments receive the same services except for warehouse storage.

Special Handling 30% Surcharge

Special Handling rates shall be applied to the total standard charges, but are not limited to the following types of shipments. Multiple scenarios may incur multiple special handling charges.

Moving Van Shipments Shipments delivered by a moving van or shipments by any truck which, because of the

height of the truck bed, cannot be unloaded at the docks.

Loose Freight Shipments packed in such a manner as to require special handling (i.e. loose display

parts, uncrated equipment, stacked freight, etc.) regardless of the kind of carrier or

vehicle used, including small package shipments.

Undetermined Description Description of the shipment is such that the type of materials or equipment cannot be

determined (i.e. 1 lot 20 assorted pieces, etc.) Including any mixed lot/multiple

shipments that are delivered together.

Must be Delivered by Hand Materials must be moved "by hand" to the booth due to facility situations beyond Viper

Tradeshow Services' control (i.e. elevators, rooms forklifts cannot be used, etc.)

Small Package Carriers (SPC) The use of small package carriers such as FedEx, UPS, DHL, etc. do not provide BOL and

deliver large quantities on the dock requiring additional time to sort and identify.

Overtime or Off Target 30% Surcharge

Shipments that qualify for overtime rates are any shipments unloaded or received at the warehouse/show site before 8 AM or after 4:30 PM on weekdays, anytime Saturday, Sunday or holidays or after ONE WEEK OUT. Additionally, when warehouse freight must be moved into the exhibit site on overtime, due to scheduling conflict beyond the control of Viper Tradeshow Services, or show move in or move out times are after 4:30 PM on weekdays, on Saturday, Sunday, or Holidays overtime charges will apply.

Material Handling / Special Handling Definitions

Material Handling: Movement of goods. This includes receipt of your freight, delivery to the booth, storage and return of empty crates/boxes, and reloading.

CWT: 'Hundred weight'- a unit of measurement for weight, equal to 100 pounds.

Storage Terms: Exhibitors may hand deliver their own materials to the exhibit facility through the front doors. The use or rental of dollies, flat trucks or other mechanical equipment is not permitted. Viper Tradeshow Services must control access to the loading docks in order to provide a safe and orderly move-in/out. Material handling fees must be paid in full for any materials that require empty storage.

Multiple Shipments: Any shipments received from multiple locations or received at different times/dates are considered separate and will be assessed multiple Material Handling minimums. No cumulative weights will be allowed on minimums or split shipments.

Ground Loading/Unloading: Vehicles that are not dock height preventing the use of loading docks, such as U-hauls, flat bed double drop trailers, company vehicles with trailers that are not dock level, etc.

Constricted Space Loading/Unloading: Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full car trailer – top to bottom, side to side.

Designated Piece Loading/Unloading: Drivers that require the crew to bring multiple pieces of the freight to the rear of the trailer to the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded sequence to ensure all items fit.

Stacked Shipments: Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

Shipment Integrity: Shipment integrity involves shipments on a carrier that are intermingled or delivered in such a manner additional labor is needed to sort through and separate the various shipments on a truck for delivery.

Alternate Delivery Location: Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver shipments to different levels in the same building, or to other buildings in the same facility.

Mixed Shipments: Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for this shipment but does require special handling.

"No Documentation": Shipments arrive from a small package carrier (including, not limited to, FedEx, UPS, DHL) an individual Bill of Lading which requires additional time, labor and equipment to process.

Difference Between Crated and Uncrated Shipments: Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped and/or unskidded without proper lifting bars and hooks.

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003

| Vacuuming | |
|--|---|
| A Booth Unit = One (1) $10' \times 10' / 8' \times 10'$ Booth (Pleas to include ALL units. | se circle booth size). 10' x 20' = 2 Units, 20' x 20' = 4 Units and so on. Please be sure |
| Number of Booth Units: | x \$ 85.00 Discount / \$ 103.00 Standard |
| | Subtotal: \$ |
| Subtotal x Number of Days: | TOTAL: \$ |
| Porter Service | |
| Emptying refuse from containers as necessary throug | thout the show hours. |
| Monday – Friday: 8:00am – 4:30 pm | \$69.75 per day |
| Monday – Friday: After 4:30 pm | \$84.25 per day |
| Any time Saturday, <mark>Sun</mark> day & Holidays | \$94.50 per day |
| Number of Booth Units: | x use appropriate rates from above |
| | Subtotal: \$ |
| Subtotal x Number of Days: | TOTAL: \$ |
| | |

Exhibitor:

Booth #: _____

NAC 2019 July 31 – August 1, 2019 | SHOW CODE: 1907003 **DISPLAY LABOR (I&D) INFO**

| Display | Labor | Hourly | / Rates |
|---------|-------|--------|---------|
|---------|-------|--------|---------|

Monday - Friday: 8:00 am - 4:30 pm Monday – Friday before 8:00 am & after 4:30 pm Any time Saturday, Sunday & Holidays

\$95.34 per person, per hour \$142.97 per person, per hour \$190.68 per person, per hour

Add 50% to above rates for labor ordered at show site.

Labor Definitions

Exhibitor:

All labor is supervised by Viper Tradeshow Services and charged accordingly unless checked below.

Viper Tradeshow Services Supervised Labor: Exhibits are set up prior to exhibitor's arrival under the direction of Viper Tradeshow Services I&D Supervisors. The charge for this service is an additional 35% of the total installation labor bill. Please provide complete booth plans, schematics, instructions and photos (if possible) for this service.

return to Viper Tradeshow Service Center to release labor. Start time guaranteed only where labor is requested for the start of the working day (8:00 am) unless the official set time begins later in the day.

Exhibitor Supervised Labor: Supervisor must check in at the Viper Tradeshow Services Center to pick up labor. Upon completion of work, supervisor must Please provide supervisors name and cell number: **Installation Calculation & Order** Day/Time of set up: Hourly Rate as noted above _____x number of people 2. Number of Laborers: Number of Hours: x number of hours 4. TOTAL AMOUNT OF HOURS ____ (RATE) \$_____ Check here if Exhibitor supervised: MUST be marked or move to next step Viper Tradeshow Services Supervised Surcharge: 35% of subtotal above 7. TOTAL INSTALLATION CHARGES \$ _____ (Lines 4+6) **Dismantle Calculation & Order** 1. Day/Time of set up: ___ _____ Hourly Rate as noted above 2. Number of Laborers: x number of people 3. Number of Hours: x number of hours 4. TOTAL AMOUNT OF HOURS _____ x _____x Check here if Exhibitor supervised: MUST be marked or move to next step Viper Tradeshow Services Supervised Surcharge: 35% of subtotal above 6. \$ _____ (Lines 4+6) 7. TOTAL DISMANTLE CHARGES 50% surcharge is applicable on all show site orders. Services cancelled within 14 days of move-in are charged at full value. Please call 847.426.3100 for special requests or items you do not find on this form.

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 EXHIBITOR APPOINTED CONTRACTORS (EAC) GUIDELINES

Please complete and return both EAC forms

Viper Tradeshow Services, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed Official Service Contractors to perform and provide necessary services and equipment.

Official Service Contractors are appointed to: ensure the orderly and efficient installation and removal of the overall exposition, assure the distribution of labor to all exhibitors according to need, provide sufficient labor to satisfy the requirements of the exhibitors, and for the exposition itself, see that proper type and limits of insurance are in force, and avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractors will provide all usual trade show services, including labor. Exceptions are: the exhibitor may provide supervision, exhibitor may appoint an exhibit installation contractor or display builder.

Exhibitors may employ the service of independent contractors to install and dismantle their display, providing the exhibitor and the installation and dismantling contractor comply with the following requirements:

- 1. Exhibitor must notify in writing to Viper Tradeshow Services the intention to utilize an independent contractor (EAC) no later than 14 days prior to the first move-in day, furnishing the name, address and telephone number of the firm.
- 2. Exhibitor shall provide evidence that the EAC has a proper certificate of insurance with a minimum of \$1,000,000 liability coverage, including property damage and Workers' Compensation naming Viper Tradeshow Services as additionally insured, to show managers and Viper Tradeshow Services at least 10 days before the show opening.
- Exhibitor agrees that they are ultimately responsible for all services in connection with their exhibit, including freight, drayage, rentals and labor.
- 4. The EAC must have all business licenses, permits and Workers' Compensation insurance required by the state and city governments and the convention facility management prior to commencing work, and shall provide Show Management with evidence of compliance.
- 5. The EAC will provide Viper Tradeshow Services the number of on-site employees at the time of check-in and see that they have, and wear at all times necessary, identification badges as determined by Show Management.
- 6. The EAC shall be prepared to show evidence that it has valid authorization from the exhibitor for services. The EAC may not solicit business on the exhibit floor.
- 7. The EAC must confine its operations to the exhibit area of its clients. No service desk, storage areas or other work facilities will be located anywhere in the building. The show aisles and public spaces are not a part of the exhibitor's booth space.
- 8. The EAC shall provide, if requested, evidence to Viper Tradeshow Services that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
- The exposition floor, aisles, loading docks, service and storage areas will be under the control of the official service contractor, Viper Tradeshow Services. The exhibitor appointed contractor must coordinate all of its activities with Viper Tradeshow Services.
- 10. For services such as electrical, plumbing, telephone, cleaning and drayage, no contractor other than the official service contractor will be approved. This regulation is necessary because of licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.

I have read the Exhibitor Appointed Contractors section of this manual and understand the terms and conditions. I understand that all the contractors listed above must be approved by Viper Tradeshow Services. I understand it is my responsibility to see that each representative from any EAC for my company abides by the rules and regulations of the event. I also understand that any EAC listed above that is not approved by Viper Tradeshow Services will not be permitted on the floor.

| Name: | | |
|------------|-------|--|
| Company: | Date: | |
| Signature: | | |

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003

USE OF AN EAC NOTIFICATION

Please complete and return both EAC forms

Please be sure to read the Official Services & Exhibitor Appointed Contractors (EAC) Guidelines. Exhibitors who plan to have an EAC unpack, install, assemble, dismantle and pack displays, equipment or materials must provide this form to Viper Tradeshow Services no later than 14 days before the start of the move-in and see that their EAC adheres to the guidelines outlined on the previous page.

| Notification of EAC: | To be received no later than 14 days in a | advance |
|--------------------------------------|---|----------|
| For Exhibitor (Company Name): | | |
| Show Name: | NAC | Booth #: |
| Name of Service Firm (EAC): | | |
| Address: | | |
| Telephone: | | |
| Fax: | | |
| Contact: | | |
| Email: | | |
| Show Site Contact (if different fron | n above) | |
| Cell Phone #: | | |
| EAC Instructions | | |

- 1. Refer to the Official Service & Exhibitor Appointed Contractors Guidelines form in this kit for additional requirements.

 *Before submitting service order forms (including this one). Preferably before the early registration deadline.
- 2. Provide Viper Tradeshow Services the names of all exhibiting companies for whom they have orders on *To be received no later than 10 days before move-in.
- Check in at the Viper Tradeshow Services Service Desk to proceed with work on the floor
 *Upon arrival at show site.

Viper Tradeshow Services reserves the right to refuse any Non-Official Service Contractor (EAC) access to the show floor if any of the above conditions are not met. If there is a problem providing the necessary information within the deadlines, Viper Tradeshow Services must be contacted in advance of the deadline.

STANDARD FURNITURE & ACCESSORIES

*No credit will be given after close of event on items ordered but not received. Cancellation Policy: No refunds on orders cancelled after discount deadline. *

30" Tall Tables

CIRCLE COLOR SELECTION BELOW













| BLUE | RED | WHITE | GREEN | BLACK | UNSKIRTED |
|-------|------------------------------|-------|----------------------|--------------|-----------|
| ITEM: | | | DISCOUNT: | | STANDARD: |
| Qty: | _ 4' Table | | \$159.50 | | \$201.25 |
| Qty: | _ 6' Table | | \$201.25 | | \$226.50 |
| Qty: | _8' Table | | \$226.50 | | \$243.25 |
| Qty: | _ 4 th Side Drape | | \$40.00 | | \$56.00 |
| Qty: | _ Undraped Table | | \$40.00 Less than li | ist price ab | ove |
| | | | | | |

42" Tall Counters

CIRCLE COLOR SELECTION BELOW













| BLUE | RED | WHITE | GREEN | BLACK | UNSKIRTED |
|-------|------------------------------|-------|------------------|-----------------|-----------|
| ITEM: | | | DISCOUNT: | | STANDARD: |
| Qty: | _ 4' Counter | | \$193.00 | | \$235.00 |
| Qty: | _ 6' Counter | | \$235.00 | | \$276.75 |
| Qty: | _8' Counter | | \$276.75 | | \$310.25 |
| Qty: | _ 4 th Side Drape | | \$48.00 | | \$64.00 |
| Qty: | Undraped Counter | | \$40.00 Less tha | n price list ab | oove |

Accessories

| ITEM: | DISCOUNT: | STANDARD: | | |
|-----------------------------------|-----------|-----------|---------|-------|
| Qty: Wastebasket | \$35.25 | \$49.00 | | |
| Qty: Tripod Easel | \$64.50 | \$82.50 | | |
| Qty: Plastic Folding Chair | \$65.00 | \$78.75 | L1 & L2 | |
| Qty: 4' Single Tier Table Riser | \$107.00 | \$141.00 | | |
| Qty: 6' Single Tier Table Riser | \$135.00 | \$176.25 | | |
| Qty: 8' Single Tier Table Riser | \$161.00 | \$200.00 | | 0 3 1 |
| Qty: Bag Rack | \$109.00 | \$151.00 | | |
| Qty: L1 Black Sherpa Side Chair | \$91.50 | \$119.00 | | |
| Qty: L2 30" Table | \$243.25 | \$316.25 | | |
| Qty: Rope & Stanchions Set | \$151.00 | \$197.50 | M1 & M2 | |
| Qty: M1 Black Euro Barstool | \$226.50 | \$294.50 | | |
| Qty: M2 Black 30" x 42" Bar Table | \$260.50 | \$338.00 | | |
| | | | | |

| Exhibitor: Booth #: | |
|---------------------|--|
| | |

NAC 2019 | July 31 – August 1, 2019 | SHOW CODE: 1907003 | MOVE OUT INFORMATION

This information will also be distributed before the start of the last day of show hours, however, we highly recommend reading these instructions carefully in order to know what to expect and plan in advance. Please share this information with your show site staff in advance of the show, along with any arrangements for shipping you may make.

Exhibit Hall Officially Closes: Thursday, August 1 4:00 pm

Stored empty crates and containers returned: Thursday, August 1 4:30 pm

Exhibitor Move-Out from 4:30 pm - 8:30 pm on August 1.

There is NO OUTBOUND SHIPPING PERMITTED ON August 1)

Exhibitor Move-Out continues from 8:00 am – 1:00 pm on August 2

ALL outbound shipping to be scheduled between 8:00 am - 10:30 am on August 2.

Labor Force: all exhibitors should have started dismantle by now: Friday, August 2 9:00 am

Exhibitors may not check in at the Viper Service Desk to sign out dismantle labor hired.

Freight Force: deadline for carriers to check in: Friday, August 2 10:30 am

All outbound shipments loading onto a contracted carrier or personally owned vehicle require a Viper Tradeshow Services Bill of Lading (BOL). Please follow these instructions.

- 1. Pick up a Bill of Lading at the Viper Service Desk and completely fill out the gray shaded areas, making sure to write in your carrier name.
- Call your common carrier or freight forwarder to make sure they are scheduled to arrive by 10:30 am on 8/2. We suggest telling them 9:30 am, giving them room to fail without failing you! Here's the address for your convenience:
 NAC c/o Fairmont Chicago (Imperial Ballroom) c/o 200 North Columbus Dr. (lower level Columbus Dr & Water St B2 Autolobby) Chicago, Illinois 60601
- 3. For liability reasons, and ensuring exhibitor's freight is loaded properly, all carriers MUST check in at the Viper Service Desk and be able to request your shipment by booth and company name. Please be sure to instruct your carrier to do so.
- 4. **Do not leave any UPS or FedEx shipments in your booth assuming it will be picked up!** We need a Bill of Lading submitted for all items/freight left in your booth and material handling (drayage) must be paid in full.
- 5. Once you have packed up all of your materials, please hand in your BOL to the Viper Service Desk. (Do not leave it in your booth.) We will sign it and give you a copy, keep a copy and give the driver a copy. Please note, material handling must be paid in full.

*In the event you fail to turn in your BOL or your carrier does not check in by the 10:30 am deadline, your freight will be re-consigned to the house carrier, Viper Tradeshow Transportation. No liability will be assumed by Viper as a result of such rerouting or handling and exhibitor will be charged standard shipping rates of \$2.25/pound for shipments 1000 lbs. or more, \$2.75/pound for shipments 999 lbs. or less; with a \$550.00 minimum. Charges will be applied to the credit card on file, or sent Cash on Delivery (COD). Any freight left on the floor without proper paperwork or return labels will be deemed as trash and will be discarded. *AV equipment and computers hold very specific packaging instructions in order to be covered by insurance. Viper Tradeshow Services is not liable and does not cover any AV equipment or other alike equipment. The Exhibitor holds all responsibility for such and should carry coverage for their own AV and computer equipment.

Viper Transportation is the Official Carrier for this show. If you would like Viper to be your carrier, simply complete and send us the shipping order form. Your BOL and labels will be delivered to your booth before the last days' exhibit hours.

If you decide to choose Viper as your carrier at show site, turn in the Viper Shipping Order Form provided to the Viper Service Desk by **3:00 pm on 8/1** (1 hour before closing) and we will write up your Bill of Lading and labels and deliver them to your booth. Once you are packed, sign the BOL and turn it in to the Service Desk, you will get a copy, we will keep a copy, and the driver will receive a copy. No worries about late carriers and writing numerous labels. Pack, turn in your BOL, and go!

PLEASE CONTACT YOUR SHOW COORDINATOR WITH ANY QUESTIONS OR COME TO THE VIPER SERVICE DESK ON SITE. Debra Turner | dturner@vipertradeshow.com

| Fairmont 20 | 19 E | xhibit | or Orde | r Form | PSAV. |
|--|------|--------|------------|----------|---|
| Conference Name: | | | | | |
| Company: | | | | | |
| Booth #: | | | | | |
| On-site Contact: | | | | | |
| Date Requested: | | | То | | |
| Set Time | | | End Time | | |
| | Qty | Days | Charge/Day | Subtotal | |
| Internet Services Wireless Connection (1 log-in code) High Speed Wired Connection Each additional IP/PC Power Services 20 amp Electrical Service *Please provide a brief equipment list; | | | | | |
| Contact Information | | | | | Please return completed forms to: |
| <u>Name (Print)</u> | | | | | PSAV at The Fairmont Chicago |
| Billing Address | | | | | 200 N. Columbus Drive Chicago, IL 60601 |
| <u>City, State, Zip</u> Phone Number | | | | | <u>FairmontCHIsales@psav.com</u> |

Payment Information: Per the Payment Card Industry Data Security Standard (PCI DSS), PSAV cannot record or accept any credit card information via email or fax. Please call our office at 312.565.1101 to secure payment. Orders will not be considered final until payment is confirmed.

Email Address

Signature

Charges are per day. Event Technology Support of 24% and Local Sales Tax may apply. All cancellations within 48 hours are subject to 50% fee. All cancellations day of are subject to full amount of order including delivery and tax. Price valid for booth events only. On-site orders are subject to a 35% surcharge. **Union Labor may apply for orders with multiple LCD/Plasma Monitors and Computer kiosks. Additional labor may also apply depending on the total amount of video monitors installed in the Exhibit Hall. Please inquire within for additional items and services not listed on the exhibitor order form.

Phone # 312.565.1101

Fax # 855.871.1774



Meeting/Conference Specialists

When you're searching for the best in audio visual needs for your event, look to Visual FX as your partner in success! We understand tradeshows and conferences and your need for quality products, attentive representatives, and superior services that reflect your vision.

No meeting is too large or small. At Visual FX, we have the staff necessary to partner in the production of your full scope convention visual and audio productions, or equipment available for simple rentals as you prefer. Our products are designed to present you and your company with a professional and confident look. Our design specialists are experienced in listening to your visions and ideas and transform them into reality.

Creative Solutions

Anyone can provide a backdrop for your speakers. Visual FX works with you to create an environment and experience that highlights your speakers and their message in the best possible light. You don't share the same message year after year, why should your general session look the same? How can Visual FX help you showcase your speakers with a fresh look and energy? Let us find out together!



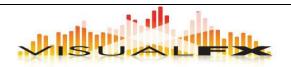
Products:

- Audio Sound Systems
- Microphones Wired/Wireless
- Video Projectors/Screens
- Video Monitors Rentals
- LCD Projector Packages
- Computers/ Laptops, Desktops
- Lighting/ Colored LED's, Stage Wash
- Scenic Stage Sets/ Velour Drape
- Audience Response Systems
- Printers/ Color & B/W, Radios



Customer Service Commitment

Visual FX was created with customer service in mind. We pride ourselves in ensuring your event runs to your liking, and we settle for nothing less than total satisfaction. With all the facets of a convention you have to manage, and multitudes people to consider, we make it our goal to provide an AV collaboration that is friendly and professional, but most importantly thorough and seamless. We're committed to your success; so you create the vision and we will create the Visual FX!



2575 Northwest Parkway, Elgin IL 60124 Ph. 847.426.3100 Fx. 847.426.3111

Exhibitor Order Form

| | | Last updat | tcu [UZ/IJ] |
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| | | \$25.00 | |
| Qty | Days | Daily Rate | Total |
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| | | \$185.00 | |
| | | \$225.00 | |
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| Qty | Days | Daily Rate | Total |
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| Qty Equipment Total Delivery/Pickup | | \$250.00 \$65.00 \$50.00 \$30.00 \$20.00 \$15.00 \$55.00 \$15.00 \$825.00 \$150.00 \$65.00 \$35.00 \$13.00 \$27.00 \$225.00 \$10.00 | Total |
| Qty Equipment Total Delivery/Pickup % sales tax | | \$250.00 \$65.00 \$50.00 \$30.00 \$20.00 \$15.00 \$55.00 Daily Rate \$150.00 \$825.00 \$150.00 \$65.00 \$35.00 \$13.00 \$27.00 \$225.00 \$10.00 | Total |
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| | Qty | Qty Days | \$65.00 \$165.00 \$165.00 \$75.00 \$125.00 \$250.00 \$15.00 \$15.00 \$185.00 \$225.00 \$365.00 \$495.00 \$760.00 \$1,350.00 \$1,350.00 \$1,350.00 |

Visual FX, Inc. 2575 Northwest Parkway Elgin, IL 60124 Phone 847.426.3100



Email: Rob@visualfxav.com

| Exhibitor information | / Method of Payment |
|---|---|
| Show Name | |
| Exhibitor | : |
| Booth Number: | |
| Contact Name: | |
| Address: | |
| City, State, Zip: | |
| Phone Number: | |
| | |
| Email: | |
| | |
| | |
| Cell Phone: | |
| We understand and agree that we, the exhibiting firm, are ultimate all terms and conditions as described in the Terms & Conditions se does not discharge payment of the invoice prior to the last day of invoices are due and payable and Authorized Signature for Exhibiting Company | ction of this Service Kit. In the event that the named third party the show, charges will revert back to the exhibiting company. All upon receipt, by either party. |
| Visual FX Orders | |
| Audio Equipment | \$ |
| Video Equipment | \$ |
| Screens | \$ |
| Computer Systems | \$ |
| Miscellaneous Accessories | |
| Delivery/Pickup Total Visual FX Orders | · · · · · · · · · · · · · · · · · · · |
| | Ψ |
| Method of Payment / Credit Card Charges: | |
| any additional amounts incurred as a result of Please circle appropriate credit card | arge your credit card account for your advance orders and show site orders placed by your representative. **Please provide credit card number ~* Number: |
| Expiration Date: | Security Code: |
| | |
| | |
| | |
| PLEASE IMPRINT YOUR CARD USING A PENCIL TO | |
| Company Check - Please note show name on check! | |
| — | |

Email orders to: rob@visualfxav.com Mail to: 2575 Northwest Parkway, Elgin, IL 60124