



The National Association of Concessionaires (NAC) is a trade association representing the recreational and leisure-time food and beverage concessions industry.

NAC has members across the globe who are comprised of owners and operators of all types of concessions facilities, including stadiums, arenas, movie theatres, convention centers, racetracks, amusement parks, and many others, as well as companies that supply their products and services.

Founded in 1944, NAC's focus is on education, working to provide our members with information, education and training that can help them grow their business. 2019 marks our 75th Anniversary!

Our membership is diverse, but in that diversity lies a wealth of knowledge that is available to all our members.

"NAC Membership means we have access to national connections that we wouldn't otherwise have as a locally owned business!"

Kavitha Reddy, Athens Movie Palace

"NAC, Where Food Meets Fun, is the best association group for friendships and building business relationships in the hospitality and entertainment industry!"

Rob Case, New Pants Publishing

Also in this document...

Page 2:
Member Benefits

Page 3:
Membership Application



Many members feel the opportunity to learn from and with their peers is one of the best benefits of membership.

You can join or renew on-line at
www.naonline.org, call 312 236 3858, fax 312 236 7809 or email info@naonline.org





Member Benefits

NAC membership is a value-added experience. Join or renew today and take advantage of all the exciting benefits NAC has to offer:



Discounted access to registrants and vendors alike at the **2020 NAC Concession & Hospitality EXPO** which will be held on July 28-31, 2020 at the Hilton Orlando Lake Buena Vista in Orlando, Florida. **Save the Date!**



Substantial discounts for Operators and Suppliers at related industry shows such as CinemaCon, Show East, CineEurope, CineAsia and numerous regional shows that will literally pay for your annual NAC membership.



A Government Relations and Advocacy Program that informs members of the latest regulatory and legislative actions while partnering with fellow trade associations to inform and educate municipal, state and federal law-makers and regulators.



A weekly digital E-Newsletter that addresses topical concession news and NAC information.



NAOnline.org featuring a digital Membership Directory that links you with over 650 member websites and e-mail addresses. This service is exclusive to NAC members.



The NAC Regional Seminar Series which will also feature podcasts during the 2020-21 cycle.



Complimentary Job and RFP Listings at www.naonline.org.



Discounts for all Certification, Education Programs and Services offered by NAC. Visit **NAOnline.org** for more information.



Concession Profession, NAC's Annual magazine and printed Membership Directory available only to current members.



NAC Social Media Groups on Facebook, LinkedIn, Twitter and Instagram.

(Sponsor a new member by passing along to a co-worker, business associate or contact)

Concession Operators- Special Offer Allied Members-
\$180 yr. 1, \$265 Thereafter

An individual or company representative engaged in owning and/or operating permanent leisure-time foodservice facilities.

Please mark the primary category of operations:

- ☐ Movie/Drive In Theatre
☐ Stadium/Arena
☐ College/University Facility
☐ Amusement Parks/Attractions
☐ Parks/Recreation Departments
☐ Zoos/Aquariums
☐ Convention Centers
☐ Foodservice Contractor
☐ Bowling Centers
☐ Ice/Roller Skating Rinks
☐ Race Tracks/Pari-Mutuel Facilities
☐ Outdoor Facilities
☐ Family Entertainment Centers
☐ Other: _____

SIZE OF OPERATION

- ☐ 1-5 permanent concession stands
☐ 6-11 permanent concession stands
☐ 12-99 permanent concession stands
☐ 100 + permanent concession stands

Annual dues for all membership categories include one full membership. Unlimited associate memberships may be purchased for \$75 each, but only if the company has a full dues-paying member. All membership categories, including associate are eligible to receive all membership benefits including publications and discounts where applicable. Full members only may vote in NAC elections and hold office.

Please fill out, save and email this form or join online at NACOnline.org. Questions? Call (312) 236-3858 or email info@NACOnline.org.

\$180 yr. 1, \$545 Thereafter

☐ **Equipment Manufacturer**

An individual or company representative engaged in manufacturing any and all types of equipment for use in the recreation and leisure-time foodservice industry.

☐ **Supplier**

An individual or company representative engaged in the manufacture and/or sale of any and all foods, beverages, or supplies for use in the leisure-time foodservice industry.

☐ **Popcorn Processor**

An individual or company representative engaged in the growing or processing of popcorn for sale to the wholesale or retail channels of distribution.

☐ **Jobber/Distributor**

An individual or company representative engaged in the manufacture and/or purchase, warehouse and resale of food items, equipment and supplies for the leisure-time foodservice industry.

☐ **Manufacturer/Wholesaler**

An individual or company representative engaged in the popping or packaging of popcorn for distribution through retail outlets.

☐ **Broker**

An individual or company representative engaged in the brokered sale of recreation and leisure-time foodservice equipment, products or supplies.

☐ **Consultant/Architect**

An individual or company representative engaged in providing design services or industry expertise to other companies or facilities in the industry.

☐ **Associate Members- \$75/yr.**

An individual employed by an NAC member company but not necessarily based out of the member's office. There must be a full dues-paying member of NAC to qualify as an associate.

☐ **Emeritus Members- \$75/yr.**

Any former full or associate NAC member who is currently retired and not employed or acting as a Consultant in the Industry.

Full Member

Name _____
 Title _____
 Company _____
 Address _____
 City _____ State _____ Zip _____
 Tel # _____ Mobile # _____ Fax # _____
 E-Mail _____ Web site _____
 Referred by:(name & company) _____

Associate Member

Name _____
 Title _____
 Company _____
 Address _____
 City _____ State _____ Zip _____
 Tel # _____ Mobile # _____ Fax # _____
 E-Mail _____ Web site _____
 Referred by:(name & company) _____

MAIL THIS FORM & CHECK PAYABLE TO: National Assn. of Concessionaires, 180 N. Michigan Ave #2215 Chicago, IL 60601

Payable in U.S. funds only, drawn on a U.S. bank

or Fax to (312) 236-7809

Charge to: ☐ Visa ☐ MasterCard ☐ Am. Express

Total Amount to be charged: \$ _____

Cardholder Name _____

Billing Address _____

Acct. No. _____ Exp. Date _____

Verification Code (a 3-4 digit number on the back or front of card) _____

Signature _____ Email (If other than above) _____